



Junior Sales Engineer

JUNIOR SALES ENGINEER

Job Summary: Responsibility in sales and cost estimation in order to profit of company target.

Responsibilities and Objectives:

Responsibilities	Objective
1. Search new customer.	1. Sales order is achieve to company target.
2. Contact to customer for their requirement.	2. Customer satisfy.
3. Engineering advice to customer.	3. Customer satisfy.
4. Assess to company ability of service and delivery to customer.	4. Customer satisfy.
5. Financial risk assessment.	5. Reduce losses from debt.
6. Prepare a quotation.	6. Ensure that all information is correct.
7. Follow up to sales procedure.	7. Ensure that all customer is kept in touch.
8. Ensure customer satisfaction after service or goods delivery.	8. Customer satisfy.
9. Check for all stipulation, equipment, and detail for the project.	9. Ensure that all information is correct.
10. All equipment is according to the standard and stipulation.	10. Customer satisfy.

Qualification: Male / Female 25 years and above

Education Backgroun : Bachelor's Degree Major : Electrical Engineer , Machanical Engineer

Skill : Negotiation

General basic information :	English Language :	Listen - Good	Other Language :	Listen -
		Speak - Good		Speak -
		Read - Good		Read -
		Write - Good		Write -

Computer MS Office - Word, Excel, Outlook, Power Point

Others : - 1 Year of experience in the power industry.

- Sales experience for industry product.